

**INVESTMENT OBJECTIVE**

SGA strives to identify differentiated high-quality global businesses that offer strong pricing power, recurring revenue streams, long runways of growth, strong cash flow generation, and management teams that have proven to be good stewards of capital. Companies that possess such characteristics form SGA's Qualified Company List of approximately 120 businesses. From it, a concentrated portfolio of 25-35 stocks is created based on an analysis of the cash flow-based valuation of the candidate companies and the long-term investment opportunity they offer.

**INVESTMENT PROCESS**

**Step 1:**

**Qualified Company List**

SGA analyzes thousands of businesses to arrive at approximately 120 companies that qualify for investment. The focus is on companies with earnings and revenue growth at a significantly higher level than that of the average stock in the MSCI ACWI Index.

**Step 2:**

**Evaluate Growth Trajectory**

Through analysis of:

- Pricing Power
- Recurring Revenues
- Global Opportunity
- Financial Strength
- Management Strength

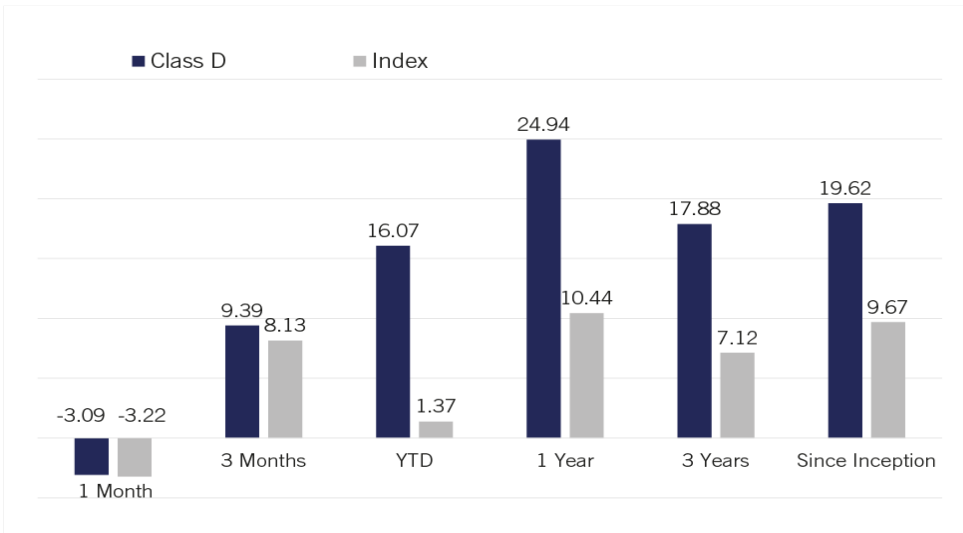
**Step 3:**

**Valuation**

Cash flow is the ultimate arbiter of value for SGA. They focus on two metrics:

1. A 10-year discounted cash flow model.
2. Enterprise Yield: the true free cash flow available to shareholders divided by total market cap.

**AVERAGE ANNUAL TOTAL RETURNS (%) as of 09/30/20**



Performance data quoted represents past results. Past performance is no guarantee of future results and current performance may be higher or lower than the performance shown. Investment return and principal value will fluctuate so your shares, when redeemed, may be worth more or less than their original cost. Please visit [www.virtusglobalfunds.com](http://www.virtusglobalfunds.com) for performance data current to the most recent month-end.

Class D Acc total expense ratio is 0.91%.

Average annual total return reflect the change in share price, operating expenses and the reinvestment of dividends and capital gains. There are no entry fees for this share class. Fees and expenses vary among share classes. For Fund performance for other share classes, please visit the Virtus Global Funds Performance Report on [virtus.com](http://virtus.com)

**MONTHLY RETURNS\* (ISIN IE00BDR6MJ45 / SGGEGDA ID)**

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD	
													Fund	MSCI ACWI INDEX (09/30/20)
2017	n/a	4.23	1.34	3.78	4.43	0.02	3.22	-0.24	-0.15	2.03	3.69	3.03	+28.33	+20.67
2018	6.96	-3.51	-0.40	2.10	0.41	0.77	1.85	1.71	-0.18	-8.94	3.06	-5.03	-2.14	-9.41
2019	8.78	4.03	3.64	3.61	-4.21	6.71	0.11	-0.91	-0.23	1.32	3.63	2.53	+32.31	+26.60
2020	0.75	-5.69	-10.12	12.59	5.34	4.76	6.58	5.91	-3.09	n/a	n/a	n/a	+16.07	+1.37

**FUND INFORMATION**

**CODES**

Class	ISIN	Bloomberg
USD A Acc	IE00BDR6MB68	SGGEGAA ID
USD R Acc	IE00BMBWV942	
USD I Acc	IE00BMBWV835	
USD D Acc	IE00BDR6MJ45	SGGEGDA ID
USD D Inc	IE00BDR6MK59	SGGEGDI ID
GBP E Acc	IE00BDR6ML66	SGGEGEA ID
GBP E Inc	IE00BDR6MM73	SGGEGEI ID
EUR F Acc	IE00BDR6MN80	SGGEGFA ID
NOK H Acc	IE00BJ9MHN17	SGGEGHA ID
USD J Acc	IE00BM9G7C35	SGGEGJA ID
USD J Inc	IE00BMFZRT11	SGGEGJI ID
GBP K Inc	IE00BM9G7D42	SGGEGKI ID
EUR L Acc	IE00BM9G7F65	SGGEGLA ID

Inception Date (Class D Acc)	01/31/17
Domicile	Ireland
UCITS IV	Yes
Valuation	Daily
Total Expense Ratio (Class D Acc)	0.91%
Base Currency	USD
Convenience Pricing	EUR, GBP
Index Name	MSCI ACWI NTR
Total Net Assets (mm)	\$672.62

**SUB-INVESTMENT MANAGER**

Sustainable Growth Advisers (SGA)



Founded in 2003, Sustainable Growth Advisers is a growth equity manager focused on high-conviction U.S., global, emerging markets, and international large-cap portfolios.

**INVESTMENT PROFESSIONALS**

**George Fraise**  
Portfolio Manager  
Industry Start Date: 1987  
Start date as Fund Portfolio Manager: 2017

**Rob Rohn**  
Portfolio Manager  
Industry Start Date: 1983  
Start date as Fund Portfolio Manager: 2017

**Gordon Marchand, CPA, CIC, CFA**  
Portfolio Manager  
Industry Start Date: 1984  
Start date as Fund Portfolio Manager: 2017

CHARACTERISTICS

	Fund	Index
Average Weighted Market Cap (bn)	\$267.0	\$258.0
Median Market Cap (bn)	\$82.7	\$4.9
3-Year EPS Growth Rate	20.0%	12.3%
Forward Price/Earnings	34.4x	21.2x
Price/Sales	7.2x	4.6x
Gross Margin	9.7	-3.3
Active Share	86.6%	-
Total # of Holdings	33	2994

TOP 10 HOLDINGS

	Invested Assets (%)
Alibaba Group Holding Ltd	4.70
Amazon.com Inc	4.14
Microsoft Corp	4.13
HDFC Bank Ltd	4.10
Visa Inc	4.08
Alphabet, Inc.- Cl C	4.08
Abbott Laboratories	3.65
IHS Markit Ltd	3.58
FleetCor Technologies Inc	3.57
Facebook Inc	3.52
<b>Total</b>	<b>39.56</b>

SECTOR ALLOCATION

	Invested Assets (%)	Index (%)
Communication Services	10.27	9.32
Consumer Discretionary	21.15	12.88
Consumer Staples	5.22	7.96
Energy	0.00	2.84
Financials	8.61	12.52
Health Care	17.02	12.59
Industrials	6.24	9.63
Information Technology	28.34	21.65
Materials	3.15	4.78
Real Estate	0.00	2.75
Utilities	0.00	3.09

COUNTRY ALLOCATION

	Invested Assets (%)
China	10.28
Denmark	2.54
France	1.97
Germany	2.05
Hong Kong	3.23
India	7.25
Japan	2.51
Netherlands	2.34
South Africa	1.11
Switzerland	3.08
Thailand	2.77
United Kingdom	6.67
United States	54.18

MARKET CAP BREAKDOWN (\$BN)

	Invested Assets (%)
1-15	3.88
15-50	31.67
50-100	13.33
100+	51.13

Sectors, countries, and holdings are subject to change.

Source: Virtus Performance Analytics

INDEX DEFINITION

The MSCI AC World Index (net) is a free float-adjusted market capitalization-weighted index that measures equity performance of developed and emerging markets. The index is calculated on a total return basis with net dividends reinvested. The index is unmanaged, its returns do not reflect any fees, expenses, or sales charges, and is not available for direct investment.

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## **A Note about Risk:**

The investments of the Fund are subject to investment risks and normal market fluctuations, including the possible loss of the principal amount invested. The value of the investments of the Fund and the income from them can fall as well as rise and investors may not get back the amount originally invested. Past performance and any forecasts made are not a guide to future returns and may not be repeated. Any forecast, projection or target is indicative only and is not guaranteed in any way. All quoted Fund returns are net of fees. Adverse movements in currency exchange rates can result in a decrease in return or loss of capital. Investments in the portfolio may be fully hedged into the Fund's base currency potentially reducing currency risks but this may expose the portfolio to other risks such as a default of a counter-party. Any dividends that the Fund receives may be subject to withholding tax.

Investors should carefully read and consider the latest available version of the relevant Key Investor Information Document ("KIID"), the most recent supplement for the Fund, and the Prospectus for the Company and the latest annual and semi-annual reports for full details of the Fund's investment objectives, risks, charges and expenses and before making a decision to invest. Neither VIA nor SGA have considered the suitability of this investment against your individual needs and risk tolerance. To ensure you understand whether the Fund is suitable, please read the relevant KIID. Any decision to invest must be based solely on the information contained in the Company's Prospectus, the supplement for the Fund, the Key Investor Information Document and the latest half yearly report and unaudited accounts and/or annual report and audited accounts. We strongly recommend you seek independent professional advice prior to investing. If, after reading this factsheet, you have any questions or would like any additional information, please contact your financial advisor. Copies of the Prospectus, KIIDs and the annual and semi-annual reports relating to the Fund may be obtained from the Company and inspected at the registered office of the Company during usual business hours on a business day or at [www.virtusglobalfunds.com](http://www.virtusglobalfunds.com). Any prices or quotations contained therein are indicative only.

Information on the investment returns given in this document are based solely upon historical Fund performance. The information in this communication has been prepared in good faith; it does not purport to be comprehensive.

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## **South Africa:**

This is a **Minimum Disclosure Document**. Collective Investment Schemes in Securities (CIS) should be considered as medium to long-term investments. The value may go up as well as down and past performance is not necessarily a guide to future performance. CIS's are traded at the ruling price and can engage in scrip lending and borrowing. The collective investment scheme may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. A schedule of fees, charges and maximum commissions is available on request from the Investment Manager. There is no guarantee in respect of capital or returns in a portfolio. A CIS may be closed to new investors in order for it to be managed more efficiently in accordance with its mandate. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used. The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. The issue date for this factsheet is the 13th of October 2020.

## **MDD Glossary**

**Annualised Performance:** Annualised performance shows longer term performance rescaled to a 1-year period. Annualised performance is the average return per year over the period. Actual annual figures are available to the investor on request.

**Highest and Lowest Return:** The highest and lowest returns for any 1-year period since inception have been shown.

**NAV:** The net asset value represents the assets of a Fund less its liabilities.

**Sharpe Ratio:** The Sharpe Ratio is used to indicate the excess return the portfolio delivers over the risk free rate per unit of risk adopted by the fund.

**Standard Deviation:** The deviation of the return stream relative to its own average.

**Max Drawdown:** The maximum peak to trough loss suffered by the Fund since inception.

**Max Gain:** Largest increase in any single month.

**% Positive Month:** The percentage of months since inception where the Fund has delivered positive return.

**Volatility:** Volatility is a statistical measure of the dispersion of returns for a given security or market index.

## **Asset Allocation as of 09/30/20**

Equity 97.68%, Cash 2.32%

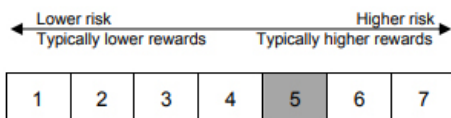
## **Total Expense Ratio (TER)**

With regard to TER, a representative figure for the fund is 0.91% (for the 0.75% AMC share classes). A high TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TERs. The breakdown of TER is as follows: Management fee: 0.75%; Performance fee: 0%; Transaction cost: 0%; Audit fees: 0.0%; Other costs: 0.16%; VAT: 0%; with Total TER being 0.91%.

## **Rolling Return (ISIN: IE00BDR6MJ45)**

The highest rolling 1-year return for the Fund is 39.10% (1-year rolling from 12/24/2018 to 12/24/2019), with the lowest return being -14.14% (1-year rolling from 3/22/2019 to 3/23/2020).

## Fund Risk Rating



The above risk category is not guaranteed and is likely to shift over time where the Investment Manager proposes to move to lower risk levels if it believes market conditions are going to deteriorate. However investors should note that moving to lower risk levels will not eliminate risk altogether. The Investment Manager's strategy generally defines risk as the probability of permanently losing capital over a five-year period. The Fund, due to the global nature of its investments, will hold assets in currencies other than the Fund's base currency, which is the U.S. dollar. The value of these assets will not only be affected by movements in the underlying markets but also by movement in the value of the currency in which they are held. The Investment Manager does not intend to seek to hedge this currency risk. For further detail please see the "Risk Factors" section of the Prospectus for the Company.

Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees. Please note that all documents, notifications of deposit, investment, redemption and switch applications must be received by BNY Mellon Fund Services (Ireland) Limited, by or before 13:00 (SA), to be transacted at the NAV (defined above) price for that day. Where all required documentation is not received before the stated cut off time BNY Mellon shall not be obliged to transact at the NAV price as agreed to. Performance has been calculated using net NAV to NAV numbers with income reinvested. The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the Investment Manager on request.

For any additional information such as Fund prices or application forms please go to [www.virtusglobalfunds.com](http://www.virtusglobalfunds.com) or contact Campion Capital Limited on +442073174433.

### Important Risk Considerations:

1. Equity Securities: The market price of equity securities may be adversely affected by financial market, industry, or issuer-specific events. Focus on a particular style or on small or medium-sized companies may enhance that risk.
2. Foreign & Emerging Markets: Investing internationally, especially in emerging markets, involves additional risks such as currency, political, accounting, economic, and market risk.
3. Industry/Sector Concentration: A fund that focuses its investments in a particular industry or sector will be more sensitive to conditions that affect that industry or sector than a non-concentrated fund.
4. Geographic Concentration: A fund that focuses its investments in a particular geographic location will be highly sensitive to financial, economic, political, and other developments affecting the fiscal stability of that location.
5. Derivatives: Investments in derivatives such as futures, options, forwards, and swaps may increase volatility or cause a loss greater than the principal investment.
6. Market Volatility: Local, regional or global events such as war, acts of terrorism, the spread of infectious illness or other public health issue, recessions, or other events could have a significant impact on the portfolio and its investments, including hampering the ability of the portfolio manager(s) to invest the fund's assets as intended.

### Contact Details:

#### Investment Manager: Virtus Investment Advisers

Physical Address: One Financial Plaza, Hartford, CT 06103, Telephone Number: +1-800-243-1574, Website: [www.virtus.com](http://www.virtus.com)

#### Sub-Investment Manager: Sustainable Growth Advisers

Sustainable Growth Advisers is registered with the SEC (SEC file number: 801-62151).

Physical Address: 301 Tresser Blvd, Suite 1310, Stamford, CT 06901, Telephone Number: +1-203-348-4742, Website: [www.sgadvisers.com](http://www.sgadvisers.com)

#### Manager: KBA Consulting Management Limited

Physical Address: 5 George's Dock IFSC, D01 X8N7, Dublin, Ireland, Telephone Number: +353 1 668 7684, Website: [www.kbassociates.ie](http://www.kbassociates.ie)

#### Distributor: VP Distributors, LLC

Physical Address: One Financial Plaza, Hartford, CT 06103, Telephone Number: +1-800-243-1574, Website: [www.virtus.com](http://www.virtus.com)

#### Sub-Distributor: Campion Capital

Physical Address: 1 Marylebone High Street, London, W1U 4LZ, Telephone Number: +44 207 317 4433, Website: [www.campioncapital.com](http://www.campioncapital.com)

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#### Representative Office: Prescient Management Company

Prescient Management Company (RF) (PTY) LTD is registered and approved under the Collective Investment Schemes Control Act (No. 45 of 2002). Registration Number 2002/022560/07.

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